

U.S. Independent School District

Case Study

Industry: **Education K-12**

Number of employees: **1,000**

Global presence: **United States of America**

Introduction

This particular school district serves 5,400 students and works with them and their families to design pathways to college, alternative careers, and the military.

It's no secret that the need to protect the sensitive information of students, teachers, and staff alike comes with the territory in the education sector. For this reason, the school district was looking to strengthen its cybersecurity posture through reliable solutions from a reputable vendor. This is where Heimdal came in.

Describe what you like about the Heimdal® product suite and how our cybersecurity solutions helped your operations.

One of the major areas where Heimdal helped our operations was unification. The solutions we now use have helped us centralize all cybersecurity operations under one accessible roof. We have one single pane of glass dashboard that can utilize for a variety of tools that help us keep our information and systems safe from cyber-harm.

Describe why you were looking for a new suite of solutions to strengthen your cybersecurity posture.

There were multiple reasons why we were looking for new cybersecurity solutions. First and foremost, we saw the increasing need to use a suite of tools that we could manage from one central dashboard so that we could unify our operations across the board, increase visibility into data and risks, and decrease time spent on routine tasks.

On top of this, we were also on the market for a Remote Desktop Protocol replacement, as well as a strong proactive cybersecurity solution that did not provide a lot of false positives as compared to other vendors. Heimdal was able to cover all this, and more, for us, empowering us to streamline our strategy and save a lot of time and resources in the process.

Describe how you heard about Heimdal® and why you chose it above other options.

We chose Heimdal because the solution had an aggressive price point based on other solutions and included many features that we consider standard that other vendors only include with additional costs.

Describe the security challenges you've experienced prior to using our products and which Heimdal® solved.

Prior to using Heimdal, our staff was struggling to find the time to manually apply software patches as soon as they were released. However, timing is essential in a field such as education, where a lot of sensitive data is handled every day, making it a prime target for malicious operators.

Heimdal Patch & Asset Management has helped us in managing system updates and third-party updates alike with great ease and seamless automation capabilities that freed a lot of time for our sysadmins, allowing them to focus on daily priorities.

Describe the impact and benefit you've experienced by having the cybersecurity solutions provided by Heimdal®.

We have had more productivity with technology staff as they have a central place to analyze and act on alerts. Additionally, we have less false positives as compared to other vendors and have a solution available to replace Remote Desktop Protocol, which checks all of our boxes as far as cybersecurity needs are concerned.

Would you recommend Heimdal® to your peers? Describe the reasons why.



Yes, Heimdal is a solution that is constantly getting better, has a competitive price point, and comes with features that other vendors have available at considerably higher prices. It is a solution that definitely will make a positive impact on the cybersecurity posture of school districts around the world."

- Anonymous

Chief Information Officer for School District



Leading the fight against cybercrime.



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