

The Challenge:

Serko, an online platform for corporate travel management, integrated their booking and behavioral data inside of Snowflake. Access to this data was largely restricted to their Data Science Team.

They needed a way to expand access to other team members in order to draw actionable insights and better inform their decision making.

serko

"With Kubit, if I have a question pop into my mind about user behavior. within a minute or two. I can get an answer."

> **Randall Britten** Senior Data Scientist

RESULTS

more data views and segmentation for measuring customer retention

KEY METRICS GAINED:

Avg. # of rooms per booking

Usage rate for search filters

- Insights democratized across the team, maximizing data-driven decisions
- Capturing more granular and comprehensive data on customer retention
- Hypotheses can now be tested and validated by team members in real-time
- Rapidly transforming customer insights into new experimentation ideas
- Engineers can refine data telemetry iteratively, honing in on key findings

