



CASE STUDY



BUSINESS



CASE STUDY • GOVERNMENT & PUBLIC
ADMINISTRATION

How Culmen International transformed file management with pCloud

Culmen International is committed to enhancing global safety and security, strengthening homeland defence, advancing humanitarian missions, and optimising government operations.

INDUSTRY

**Government & Public
Administration**

HEADQUARTERS

Alexandria, VA

FOUNDED

2004

EMPLOYEES

50+

WEBSITE

culmen.com

WHO THEY ARE

An international relations firm relied on by the U.S. Government and the international community as a trusted advisor and implementer of security initiatives — helping customers accomplish critical missions in challenging environments.

THE CHALLENGE

No single pain point — Culmen runs a multi-tool environment and needed file sharing its international partners would actually trust and adopt.



Multi-tool environment

Runs alongside OneDrive, Wasabi & Teams.



Secure external sharing

Sensitive files shared beyond the firewall.



International client trust

Partners must be comfortable to adopt it.

THE SOLUTION WITH pCLOUD

Enhanced security was the deciding factor. With pCloud, Culmen's international users share securely with clients who are comfortable — and confident — communicating on the platform.

KEY FEATURE USED

 File sharing

Easy to use — internally & externally.

Dynamic enough to make the job easier, for the team and its clients alike.

Excellent

THEIR WORD FOR THE
IMPACT ON DAILY
OPERATIONS

RESULTS & IMPACT



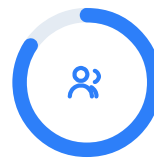
Simple to adopt

Inside & outside the org



Secure by design

The deciding factor



Client-trusted

Comfortable communication

“Users that are international have international clients that like to communicate securely — and are comfortable with pCloud.”



James Chapman

Director of IT, Culmen International



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