



Are You Fixing the Wrong Problem?

A CI Manager's Guide to
Hidden Production Losses



shoplogix™



Let's Start with the Reality on the Floor

As a CI Manager, you're responsible for finding and fixing inefficiencies that impact performance, cost, and throughput. But here's the challenge:



Are you focusing on the **most critical issues**?



Are your efforts backed by **accurate, timely data**?



Is your **operations team engaged** in driving those improvements?

If the answer to any of these is uncertain, you're **not alone**. Many CI leaders face the same roadblocks, and Shoplogix was built to help remove them.



Challenge 1: Solving the Wrong Problems

✘ The Pain:

You're chasing unplanned downtime, but your real loss is hiding in speed variability or minor stops. **ERP systems often don't show where the real waste lives.**

⚠ What Happens:

- You spend time and budget **fixing what's visible, not what's impactful**
- **Speed loss during short runs** or changeovers gets ignored
- **Misaligned KPIs** leave untapped potential across machines



How Shoplogix Helps:

We provide visibility into all Six Big Losses, helping you quantify speed loss, prioritize actions based on true business impact, and focus CI on what matters most.





Challenge 2: Lack of the Right Data

✘ The Pain:

Many CI teams work with summary reports, ERP averages, or outdated spreadsheets. **This leads to analysis that's too late—or too vague—to act on.**

⚠ What Happens:

- **Decisions are made on assumptions, not facts**
- You “hit targets” but **still underperform**
- **CI initiatives stall** due to unclear performance baselines



How Shoplogix Helps:

With machine-level data and Historical Speed insights, CI teams can:

- Benchmark actual capacity
- Recalibrate job standards
- Catch speed loss trends in real time



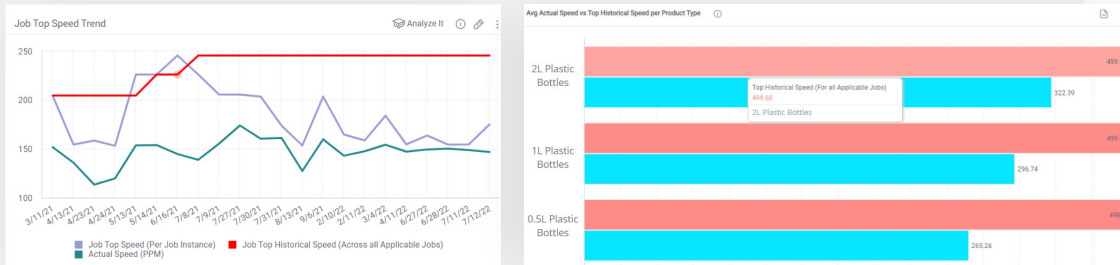


Challenge 2: Lack of the Right Data

Case in Point – Coveris:

Before: Machines were “on target” but under-speed due to legacy ERP standards

After: Using THS, they standardized machine speeds, recovered thousands of production hours, and increased output, without new equipment



Even minor inefficiencies had a significant impact on Coveris' profitability and the ability to identify root causes became urgent. The plant needed to enhance efficiency, improve run speeds, and minimize waste, all while avoiding disruption to daily operations.

The Solution: Real-Time Data Insights & Rapid Machine Connectivity with Shoplogix

Shoplogix stepped in and exceeded expectations by rapidly connecting to Coveris' machines, using an encoder wheel output of meters per minute, and getting the system operational within just one day—a process that took a competitor over a month to achieve. OneSignal wowed Coveris with the speed of connectivity and the wealth of data on metrics like scrap and setup time.

Once connected, OneSignal provided real-time, actionable data that gave Coveris immediate insights into their operations. This data uncovered hidden inefficiencies in three key areas of the setup process: mechanical setup, registration, and final adjustments. These inefficiencies were directly linked to the increased scrap, reduced run speeds, and production delays Coveris had been experiencing.





Challenge 3: Getting Buy-In from Operations

✘ The Pain:

CI strategies often struggle to gain traction when operators see them as top-down or disconnected from day-to-day reality.

⚠ What Happens:

- **Operator feedback** is hard to capture
- **Engagement drops** off over time
- Improvements **aren't sustained**



How Shoplogix Helps:

Our visual interface makes performance transparent and interactive. Operators can:

- View real-time performance metrics
- Log shift notes and events
- See how their input directly drives improvements



Result: CI becomes a shared mission, not just a report.





Key Takeaways for CI Leaders



Challenge	Why It Happens	What You Can Do
Misplaced CI focus	You're chasing what's visible, not impactful	Use real-time data to uncover true loss categories
Poor data quality	ERP/Excel ≠ real-time machine insights	Implement a smart performance platform for visibility
Low operator engagement	No clear feedback loop	Empower frontline teams with visual tools and ownership

Where Do You Go From Here?

The path to continuous improvement doesn't have to be a guessing game. **Shoplogix works alongside CI leaders to bring:**



Visibility into real-time plant performance



Clarity on what issues matter most



Alignment across CI, operations, and leadership

Let's map your current state and identify the top 3 untapped improvement opportunities in your plant, backed by real data, not assumptions.

[Book a Free Strategic Consultation](#)

